***Krishna Kamal Das,*** M.Com, MPhil, SLET

**7002702935**

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PRESENT ADDRESS:

*C/O Hari Das*

*CPS Road, Near Baidyatup Namghor,*

*Baidyatop, Assam, Nagaon- 03*

**CAREER OBJECTIVE**

*To be associated with an organization that will lead me to a challenging career, along with my prospect for future advancement. I am dependable, responsible, have the initiative and a fast learner. Willing to travel, acquire and learn additional and new knowledge through training, seminars and interacting with different people.*

**ACADEMIC DETAILS**

1. ***PHIL, 2017-2018*** *Dept. of Commerce Dibrugarh University, Assam Results*

*Grade-B*

***M.COM (Marketing and Management), 2015***

*Dept. of Commerce*

*Gauhati University, Assam*

*CGPA-7.5*

***B.COM (Hons.), 2013***

*Dept. of Commerce*

*Gauhati University, Assam*

*CGPA-6.8*

***10+2, 2009***

*Gurukul Grammar Sr. Sec School, Guwahati Marks obtained- 70%*

***10th, 2007***

*Kendriya Vidyalaya, Nagaon*

*Marks obtained-76%*

**FIELD OF INTERESTS**

* *Management*
* *Teaching*
* *Research*
* *Entrepreneurship*
* *Marketing*
* *Banking*

**SKILLS**

* *Event Management*
* *Problem solving ability*
* *Communication Skills*
* *Teamwork*
* *Ability to work under pressure*

**ADDITIONAL QUALIFICATIONS**

 *Honours Diploma in Computer Application (HDCA)*

* *International and National Certificate in Yoga Instruction*

**PROJECTS AND RESEARCH PAPERS UNDERTAKEN Projects**

* *A study on the problems and prospects of pottery industry in Majuli District of Assam (M. Phil. Dissertation).*
* *Project report on production and marketing of various products of NRL, Numaligarh.*
* *An exploratory study on consumer awareness towards GREEN MARKETING.*

**Research Papers (UGC sponsored national seminar)**

* *Green Banking and Sustainability-A study with special reference to some selected public sector and private sector banks of India.*
* *Prospects and Problems of tourism industry: A study in Sivasagar district of Assam.*

**SIP SPECIFICATION**

* *BSNL GMTD, Nagaon*

**PROFESSIONAL EXPERIENCE**

**PHD Chamber of Commerce and Industry, Guwahati, Assam (Management Trainee) 1st March, 2016 - 31st August, 2016**

* *Maintained excellent relationship with the members of PHDCCI-NER, following up regularly on membership accounts, helping members get maximum benefits from range.*
* *Assisted in offering highest level of service and hospitality to members and to attend their concern with high regard and attention.*
* *Preparing morning and evening reports on a daily basis.*
* *Played the role of an event manager in organizing Govt. and Non- Govt. conclaves, seminars, workshops and conferences.*

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**(Executive Officer) 1st September, 2016 - 31st December, 2016**

* *Maintained excellent professional relationships with political leaders and renowned industrialists.*
* *Designed proposals for organizing seminars, workshops and conclaves on various Government schemes in all the North-Eastern States.*
* *Managing healthy relationships with existing members of PHDCCI and following up with new membership proposals.*
* *Handled various accounts of the office as well as the events of PHDCCI- NER.*

**Swadeshi College of Commerce, Guwahati, Assam (Assistant Professor) 1st July, 2017 – 31st December, 2017**

* *Designed learning environment to meet the educational development objectives.*
* *Screen, assess and record observations and evaluations of students.*
* *Responsible for classroom schedule, subject matter, selection of materials, development of learning activities, and documentations of plans.*
* *Established open-door policy, improving communication and trust with students and parents.*
* *Encouraged students to be understanding with others.*
* *Used the positive reinforcement method to redirect poor behavior.*
* *Worked with an average of 40 students per batch.*

Extramarks Education India Private Limited,

(Business Development Executive), 11th November2019-07th Decemeber 2020

* *Oversee the sales process to attract new clients.*
* *Work with senior team members to identify new clients.*
* *Research and identify new market opportunities.*
* *Prepare and deliver pitches to potential investors.*
* *Dynamic sales activities.*
* *Foster a collaborative environment within the organization.*

**NON-PROFESSIONAL EXPERIENCE**

**GOPINATH BORDOLOI RCC II BOYS HOSTEL, Gauhati University, Assam (HOSTEL PREFECT) 1st August, 2014 - 31st July, 2015 under GU Post Graduate Student Union Body**

* *Observed the hostel rules at all times.*
* *Maintained punctuality for all duties and perfect behavioral record.*
* *Encouraged, motivated and supervised fellow hostel boarders.*
* *Displayed leadership qualities while organizing various sports and cultural activities, maintaining hostel decorum.*
* *Recognition as the BEST HOSTEL in the Varsity Week (GU-PGSU), 2015 under my prefect ship.*

**ACHIEVEMENTS**

* *Best player (Basketball) in the Varsity Week 2015, Gauhati University.*
* *1st prize in Basketball Competition representing dept. of commerce in G.U varsity week 2015.*
* *2nd prize in Kabbadi Competition in G.U. Varsity Week,2014*

**LANGUAGE PROFICIENCY:**

*Assamese, English, Hindi*

**PERSONAL DETAILS**

*Father’s Name : Sri Hari Das*

*Mother’s Name : Mrs. Lili Das*

*Date of Birth : 12-09 -1990*

*Nationality : Indian*

*Religion : Hindu*

*Caste : SC*

*Gender : Male*

*Marital Status : Unmarried*

*Contact No. :* ***7002702935***

*Permanent Address : Vill.– Baidyatup, P.O.-Madhupur, P.S.- Nagaon Sadar Dist.-Nagaon , Assam-782003*

**Address for Communication**: **C/O Hari Das, Vill-Baidyatup, C.P.S Road, P.O.- Madhupur, P.S.- Nagaon Sadar, Dist.-Nagaon , (Assam), Pin-782003**

**Contact No. : 7002702935 , 9435180796**

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***Baidyatup, Nagaon-03***